



## Vidushi Gupta

Partner

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### Practices:

Corporate & Commercial  
Financial Services  
Mergers & Acquisitions  
Private Equity

### Education:

B.B.A. LL.B. (Hons.), National Law  
University, Jodhpur (2012)

### Professional Affiliation:

Bar Council of Rajasthan

Vidushi Gupta is a Partner in the Corporate and Commercial practice group in the Mumbai office. She specialises in Financial Services Sector.

Vidushi has extensive cross-border and domestic experience and has advised several clients, including on private equity investments, acquisitions, restructuring, strategic alliances and general advisory relating to corporate and foreign investment laws.

### Representative Matters:

In her areas of expertise, Vidushi has represented and advised the following clients:

- **Advent International Corporation** on the (a) acquisition of a minority stake in Aditya Birla Capital Limited; and (b) acquisition of majority stake in ZCL Chemicals Limited;
- **Aadhar Housing Finance Limited, DHFL and Wadhawan Global Capital Limited** on sale of 80.76% stake in Aadhar Housing Finance Limited to Blackstone;
- **Northern Arc (formerly IFMR Capital Finance Limited)** on: (a) investment by IIFL, Standard Chartered Bank, Sumitomo Mitsui Banking Corporation and Eight Roads Ventures; and (b) internal group restructuring;
- **Temasek Holdings Limited** on the acquisition of 4.81% stake in AU Small Finance Bank through preferential allotment of shares and convertible warrants;
- **Maj Invest** on the acquisition of minority stake in (a) Belstar Investment and Finance Private Limited; and (b) Aye Finance Private Limited from Accion;
- **Bravia Capital** on the acquisition of 75% shareholding in Rent Alpha Private Limited and indirect acquisition of 100% shareholding of Abhishek Capitals Private Limited;
- **Samena Capital** on its (a) joint venture with Catalyst Alternative Investment Management to set up SC Credit Fund,



a private credit fund; and (b) conversion of warrants of Ugro Capital Limited;

- **Everstone Capital** on its joint venture and franchising arrangement with Burger King Corporation for the establishment and operation of Burger King outlets in India;
- **HQ Capital** on (a) acquisition of minority stake in Healthium Medtech; (b) acquisition of minority stake in Barbeque Nation; and (c) exit from Healthium Medtech to Apax Partners;
- **Tano Capital** on investment in Shree Shubham Logistics Limited;
- **Emerald Haven Realty Limited (real estate venture of the TVS Group)** on setting up a co-investment platform with ASK Property Investment Advisors;
- **ASK Property Investment Advisors** on investment in residential and commercial projects of Paranjape group;
- **Reliance Jio Infocom Limited** on the acquisition of various large-scale telecom assets from Reliance Communications Private Limited and its group companies;
- **REA Limited**, an Australian listed real estate company, on its investment in combined *Housing.com* and *PropTiger*;
- **Allianz Real Estate** on its partnership with APG Asset Management and Godrej Group for office development platform;
- **Votorantim**, a Brazilian industrial conglomerate, on sale of controlling stake in Shree Digvijay Cement Company Limited to True North;
- **RPG Life Sciences Limited** on the transfer of its biotech unit to Intas Pharmaceuticals Limited;
- **Apollo Health and Lifestyle Limited** on 100% acquisition of 'speciality hospitals business' from Nova Medical Centers Private Limited;
- **Borosil Glass Works Limited** on (a) buy-out of Hopewell Tableware Private Limited; and (b) acquisition of controlling stake in Klass Pack Limited;
- **Aditya Birla Capital Limited** on the rebranding of Aditya Birla financial services as '*Aditya Birla Capital*' and creating an umbrella brand for multiple financial services;
- **Reliance Brands Limited** on franchise arrangements with several brands including Bottega Venetta, the Entertainer and Muji;



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- **Tata Starbucks** on its legal and regulatory issues in relation to operation of Starbucks café's in India; and
- **Light in the box Limited** on its India entry in e-commerce and retail business.

### **Publications and Presentations:**

Vidushi has authored articles in various Indian legal journals. Her contributions include:

- **"Non-banking financial sector - sailing choppy waters"** published by the Business World (2020);
- **"Budget 2020: LLPs and shadow banking sector expect big bang reforms from FM Nirmala Sitharaman"** published by Business Today (2020);
- **"Flashback 2018: More power to NBFCs"** published by the Financial Express (2019);
- **"Debt Funding through NBFCs"** published by Legal Era (2018);
- **"P2P Lending Platforms: A Beacon of Hope for Crowd Sourced Funding in India?"** published by Mondaq (2017); and
- **"Warranty and indemnity insurance: still not adequately tapped in India"** published by the Financial Express (2017).

Vidushi has also been a speaker at the following forums:

- PLEA Bridge seminar on **"Mergers & Acquisitions"** organised by Programme for Legal Education and Awareness (PLEA); and
- Seminar on **"Intersection of Arbitral and Corporate Laws"** organised by Indian Lawyers Association.